INSTITUTE FOR TECHNOLOGY & MANAGEMENT
NAVI MUMBAI

STATEMENT OF GRADES & MARKS

RECOGNIZED BY AICTE-GOVT OF INDIA

POST GRADUATE DIPLOMA IN MANAGEMENT

Batch : 2017-2019   Term : SEMESTER I

Name : SHILPA   **Regd. No :** PGDM171912153

TITLE	CREDITS	MAX MARKS	MIN MARKS	MARKS SECURE	GRADE	GRADE POINTS
ACCOUNTING FOR MANAGERS	4.0	100	50	59.00	D	2.0
DECISION SCIENCES	4.0	100	50	61.00	D	2.0
INTRODUCTION TO OFFICE APPLICATIONS	2.0	50	25	32.00	E	1.0
INTRODUCTION TO OPERATIONS MANAGEMENT	2.0	50	25	39.00	D	2.0
LIFE STYLE MANAGEMENT	2.0	50	25	34.00	D	2.0
MANAGEMENT INFORMATION SYSTEMS AND BUSINESS ANALYTICS	4.0	100	50	60.00	E	1.0
MANAGERIAL COMMUNICATION I	4.0	100	50	62.00	D	2.0
MANAGERIAL ECONOMICS	4.0	100	50	70.00	B	4.0
MANAGING PEOPLE AND ORGANIZATION	4.0	100	50	57.00	E	1.0
MARKETING MANAGEMENT	4.0	100	50	61.00	C	3.0

AVG GPA FOR CLASS :   2.96   **GRADE POINT AVERAGE :** 2.0 / 5.0

TERM PERCENTAGE   :   62.94

Registrar

Director

ITM-TRUST

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POST GRADUATE DIPLOMA IN MANAGEMENT
Batch : 2017-2019 · Term : SEMESTER II

Name : SHILPA

Regd. No : PGDM171912153

TITLE	CREDITS	MAX MARKS	MIN MARKS	MARKS SECURE	GRADE	GRADE POINTS
ADVANCE EXCEL AND MACROS	4.0	100	50	94.00	B	4.0
CAREER MANAGEMENT	2.0	50	25	45.00	B	4.0
CONSUMER BEHAVIOUR AND CRM	4.0	100	50	68.00	A	5.0
DIGITAL AND SOCIAL MEDIA MARKETING I	2.0	50	25	35.00	C	3.0
ENTREPRENEURSHIP	2.0	50	25	26.00	D	2.0
FINANCIAL MANAGEMENT	2.0	50	25	29.00	D	2.0
INDUSTRY INTERNSHIP PROJECT	6.0	200	100	163.00	B	4.0
INTEGRATED MARKETING COMMUNICATION	4.0	100	50	68.00	C	3.0
MANAGERIAL COMMUNICATION II	2.0	50	25	41.00	B	4.0
NGO INTERNSHIP	2.0	50	25	33.00	D	2.0
RESEARCH METHODOLOGY	2.0	50	25	38.00	C	3.0
RESEARCH PROJECT II	2.0	50	25	27.00	C	3.0
SALES MANAGEMENT	2.0	50	25	37.00	D	2.0
SELLING AND CUSTOMER HANDLING	2.0	50	25	44.00	B	4.0
VERBAL AND QUANTITATIVE ANALYSIS I	2.0	50	25	33.00	D	2.0

AVG GPA FOR CLASS : 3.00

GRADE POINT AVERAGE : 3.13 / 5.0

TERM PERCENTAGE : 74.38

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POST GRADUATE DIPLOMA IN MANAGEMENT

Batch : 2017-2019   Term : SEMESTER III

Name : SHILPA   **Regd. No :** PGDM171912153

TITLE	CREDITS	MAX MARKS	MIN MARKS	MARKS SECURE	GRADE	GRADE POINTS
BUSINESS AND MARKETING SIMULATION	2.0	50	25	32.00	D	2.0
BUSINESS ETHICS AND CORPORATE GOVERNANCE	2.0	50	25	34.00	C	3.0
BUSINESS TO BUSINESS MARKETING	4.0	100	50	61.00	C	3.0
DIGITAL AND SOCIAL MEDIA MARKETING II	2.0	50	25	32.00	D	2.0
E - COMMERCE AND RETAIL MANAGEMENT	4.0	100	50	70.00	C	3.0
MARKETING STRATEGY	2.0	50	25	37.00	A	5.0
MARKET RESEARCH	4.0	100	50	62.00	D	2.0
PRODUCT AND BRAND MANAGEMENT	4.0	100	50	52.00	D	2.0
RURAL MARKETING	2.0	50	25	37.00	D	2.0
SELF MANAGEMENT LAB	2.0	50	25	37.00	C	3.0
SERVICES MARKETING	2.0	50	25	36.00	C	3.0
STRATEGIC MANAGEMENT	2.0	50	25	31.00	D	2.0
SUPPLY CHAIN AND LOGISTICS MANAGEMENT	2.0	50	25	29.00	D	2.0
VERBAL AND QUANTITATIVE ANALYSIS II	2.0	50	25	46.00	B	4.0

AVG GPA FOR CLASS :   3.03   **GRADE POINT AVERAGE :**   2.71 / 5.0

TERM PERCENTAGE :   66.22

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POST GRADUATE DIPLOMA IN MANAGEMENT
Batch : 2017-2019   Term : SEMESTER IV

Name : SHILPA

Regd. No : PGDM171912153

TITLE	CREDITS	MAX MARKS	MIN MARKS	MARKS SECURE	GRADE	GRADE POINTS
CAPSTONE PROJECT	2.0	50	25	34.00	B	4.0
CREATIVITY AND INNOVATION MANAGEMENT	2.0	50	25	32.00	D	2.0

AVG GPA FOR CLASS :   3.00

GRADE POINT AVERAGE :   3.0 / 5.0

TERM PERCENTAGE   :   66.00

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